



Medpark

中国 · 江苏医疗器械科技产业园

打造最具竞争力的国家级医疗器械产业基地

CHINA / SUZHOU



Medpark

CONVERGENCE · INNOVATION

Most competitive national-grade medical device industrial base

CHINA / SUZHOU



新城 · 新产业

An Emerging Future

创新不仅仅是一个城市的灵魂，更是这个城市的未来。

随着全国医疗器械总产值近4000亿元，年增长率近30%，苏州高新区顺应潮流，大力发展医疗器械产业。2009年出台了“2+3”产业振兴发展规划，明确医疗器械为首要战略新兴产业。依托区域深厚的信息产业、机械制造基础和完善的产业配套，最大限度激发医疗器械行业的潜力。

Vitalized by innovation, Suzhou is now looking to a brighter future.

In the context that China's medical device industry saw a gross output of some RMB 400 billion with an annual growth of nearly 30%, Suzhou New District (SND) gives strong supports to the development of medical device businesses. Coupled with automated manufacturing and optimized supporting industries, the medical device industry in Suzhou is on track to maximize its potential future development.



苏州科技城

新兴产业

生命绿谷

打造中国生命绿谷

苏州科技城是苏州迈向太湖时代的新标杆，集“科技、生态、人文”于一体的创新新城。作为全国首个部省市合作共建的大型科技创新基地，中国首个“国家知识产权服务业集聚发展试验区”，苏州科技城以建设国家创新型科技园区为己任，全面加快产业转型，大力发展新产业，建设新城市，聚集新人才。紧紧围绕“科字当头、生态为先、民生为本、法制保障”的发展方针，建成国内一流的专业医疗器械产业园——江苏医疗器械科技产业园（Medpark）。Medpark依托苏州高新区珍稀山水资源，以生物医学工程技术和先进医疗设备产业化为宗旨，融合中科院苏州医工所科研力量和苏州科技城创新资源，汇聚大批优秀企业和人才，引进江苏省医疗器械检验所苏州分所，组建了江苏省医疗器械产业技术创新中心。Medpark拥有“国家火炬特色产业基地”、“国家级科技企业孵化器”、“国家创新型产业集群试点”等荣誉称号。总规划面积2平方公里，载体面积近25万平方米，分南部科研创新区、权威检测和评估机构区、综合配套区，北部产业示范区，集多方资源打造“生命绿谷”。

Building a Life Valley in China

Suzhou Science and Technology Town (SSTT) represents a new age in China's technology sector. In this China's first large-scale high-tech innovation base, Jiangsu Medpark, a leading professional medical device industrial park in China, is rising up. This is a national level emerging industry group that brings together the strengths of Suzhou Institute of Biomedical Engineering and Technology. The total planned area is 2 square kilometers, with a construction area of nearly 250,000 square meters. The southern portion of the project area is divided into the scientific research and innovation zone, authoritative testing and assessment institution zone, and comprehensive supporting facilities zone. To the north there is an industrial demonstration zone, bringing together resources from multiple sources to create a "Life Valley".



入驻企业：100+

总投资：60亿+

集群效应

汇聚 · 揽行业精英

Gathering of Elites

集群效应

Medpark汇集医疗器械明星企业、行业龙头，其技术含量高，市场前景大，集群效应显著。迄今已有国际著名齿科器械公司卡瓦科尔，全球科学服务领域领导者赛默飞世尔，上市公司鱼跃医疗、中生北控，外科手术器械专家法兰克曼，以及国内专业医疗设备ODM服务提供商品诺维新等近百家企业集聚，产品涵盖医学影像、医用光学、体外诊断、手术室装备等众多领域。

Cluster Effect

Medpark brings together a wide range of outstanding enterprises and industry leaders in the marketplace. Already at this “Life Valley” are nearly 100 enterprises ranging across all aspects of the medical industry. These companies include internationally renowned enterprises such as Kavo Kerr Dental and Thermo Fisher Scientific, as well as listed companies including Yuwell Medical, Biosino, Frankenman, and domestic ODM server provider Pinnovation.

Medpark-企业的纽带

Medpark定期举办各类论坛、技术峰会、推介会、沙龙等活动，通过相互间的信息交流和产品推介，与投资机构、专业服务机构等广泛接触，积极支持和推动产业投资、企业并购，鼓励包括市场营销为重点的多元化企业发展模式，加快推进国产创新型医疗器械的产业化、市场化。

Business Connections: Facilitated by Medpark

Medpark regularly holds a wide variety of events aimed at bringing industry participants closer together, including discussion forums, technology summits, gatherings, and salons. Through information sharing and connections with investors and professional service providers, business investments are facilitated, as is further industry development through multifaceted business models. These efforts are accelerating the industrialization and marketization of domestic medical devices.



平台投资：8000万元+

法定检测项目：200+

大型共享仪器：100台+

共享 · 撬动产业的支点

Sharing Accelerates Industrial Progress

为培育新兴产业和支持企业创新，苏州高新区实施创新驱动战略，统筹配置科技资源，大力建设和引进公共技术服务平台，满足入驻企业全方位资源共享。

An incubator of emerging industries, SND takes effective measures to encourage corporate innovation, optimize resource allocation and provide public technology service platforms, trying to accelerate industrial progress through resource sharing.

江苏省医疗器械检验所苏州分所

苏州高新区投资6000余万元建设了江苏省医疗器械检验所苏州分所，建立了十米法电磁兼容、电气安全、消声室等十多个实验室，开展200多项法定项目检验，成为入驻企业产品检验检测的快速通道。

Jiangsu Province Medical Device Testing Institute Suzhou Branch

SND has invested more than RMB 60 million to establish the Suzhou Branch of the Jiangsu Province Medical Device Testing Institute. This includes more than 10 laboratories like a 10-Meter EMC, an electrical safety lab, and an anechoic chamber. More than 200 authoritative tests are carried out here, making it a channel through which to rapidly obtain product testing results.

江苏省医疗器械产业技术创新中心

江苏省医疗器械产业技术创新中心是由江苏省科技厅、苏州市政府和苏州高新区管委会共建的医疗器械产业高端创新服务平台，隶属于江苏省产业技术研究院，依托江苏省医疗器械科技产业园开展工作。

Jiangsu Medical Innovation Hub

As a medical device oriented public platform under the leadership of Jiangsu Industrial Technology Research Institute, JSMIH is launched by Jiangsu Science and Technology Administration, Suzhou Science and Technology Bureau and SND Administrative Committee and carry out the work with a medpark-based team.

生物医学创新中心

作为国家级医疗器械科技企业孵化器和江苏省生物医药创业服务平台，Medpark投资2000余万元，为企业搭建公共研发平台，配置了核磁共振波谱仪、液质联用仪、基因测序仪、流式细胞仪等100多台大型仪器设备。建成了分析测试中心、生物技术开放实验室、中试车间、生化实验室、抗体工程技术中心等专业共享平台。

Biomedical Innovation Center

Medpark is a national-level medical device incubator, as well as a biomedicine innovative service platform in Jiangsu Province. This has been achieved through an investment by Medpark of more than RMB 20 million to create a public R&D platform with the nuclear magnetic resonance spectrometer, LC-MS, DNA sequencer, and FCM among over 100 various instruments. Through this investment, a complete and professional shared platform is offered for a wide range of laboratory needs.

协作 · 构建良性生态

Cooperation Ensures a Healthy Industrial Ecosystem

医疗器械产业涉及到医药、机械、电子、信息、材料等多个行业，汇产、学、研、医等要素。Medpark联合企业、科研院所等各方资源，成立创新战略产业联盟，增强行业内交流，加速形成自主创新产业链，构建了产学研协作的良性生态系统。

Medical devices incorporate a wide range of industrial, political, financial, and academic factors through cooperation. Medpark integrates the resources of enterprises and research institutes to establish innovative strategic alliances that increase the dialogue within the industry. This allows for the development of innovative industrial chains and a cooperation-based industrial ecosystem.

中国科学院苏州生物医学工程技术研究所

中国科学院苏州医工所是中国科学院唯一以医疗器械为主要研发方向的国家级研究机构。它的成立，提升了苏州医疗器械的研发水平，为生物医疗器械与装置工程领域搭建了一个填补国内科研与产业化开发空白的科技创新平台。

Suzhou Institute of Biomedical Engineering and Technology, Chinese Academy of Sciences (CAS)

Suzhou Institute of Biomedical Engineering and Technology, Chinese Academy of Sciences (CAS) is the only affiliate of CAS engaging in the R&D of medical devices at the national level. Through its influence, Suzhou's medical device research has seen impressive improvement, with innovative platforms created for biomedical devices and installations, filling former gaps in the marketplace.

浙江大学苏州工业技术研究院

浙大工研院是浙江大学在江苏省的科技创新与产业化总部，依托浙江大学的科技成果和创新人才，以产业化为导向，与地方企业协同建立工程技术研发中心，形成面向市场的创新辐射平台。

Suzhou Industrial Technology Research Institute of Zhejiang University

Suzhou Industrial Technology Research Institute of Zhejiang University is the center of innovation and industrialization for the university within Jiangsu province. Boasting impressive talent reserves and research results, the institute closely works with local enterprises in engineering technology R&D as a platform of technical innovation.

苏州市医疗器械行业协会

苏州市医疗器械行业协会成立于2015年12月18日，江苏医疗器械科技产业园作为协会的发起成立单位之一，目前协会的秘书处设于产业园内。协会主要在企业与政府之间发挥桥梁和纽带作用，维护会员合法权益，提高苏州市医疗器械产业的自主创新能力，促进苏州市医疗器械行业成为国民经济的战略性支柱产业。

Suzhou Association for Medical Device Industry(SAMDI)

Suzhou Association for Medical Device Industry(SAMDI) was founded in 2015. The current Secretariat is located in Medpark, which is one of the founding units of SAMDI. As a well-functioning bridge, the association is dedicated to serving member enterprises and protecting their lawful rights and interests. SAMDI works on promoting the development of Suzhou medical device industry and improving the capability of independent innovation.





中国科学院苏州生物医学工程技术研究所

SUZHOU INSTITUTE OF BIOMEDICAL ENGINEERING AND TECHNOLOGY
CHINESE ACADEMY OF SCIENCES

中科院苏州医工所



浙大工研院

苏州市医疗器械行业协会



国家千人：6人次

领军人才：100人次+

100公里半径：100大学+

人才 · 创新之本

Talent Means Innovation

人才资源

21世纪的产业竞争，无疑是高端人才的竞争，尤其在创新技术领域，人才是企业立于不败之地的关键。

- 苏州市：20多家高等院校，独立学院4所。
- 苏州高新区：28家国家、省级研发机构，92家市级研发机构，134个工程技术研发中心，71家外资研发机构，人才总量13万。
- 苏高新人力资源产业园：中国苏州人力资源服务产业园核心区，打造全国特色的政府公共服务和市场专业服务两大平台，已集聚160多家人力资源服务机构。

Talent Resources

Competition in the 21st century means having outstanding talent. This is especially true in innovation, where it is a critical factor to success.

- Suzhou: Over 20 colleges and universities and 4 independent research institutes.
- SND: 28 national and provincial research institutes, 92 municipal-grade research institutes, 134 engineering and technology R&D centers, 71 foreign invested R&D institutes, and 130,000 individual professionals.
- SND Human Resource Park: A focal area gathering Suzhou's finest and brightest minds. There are now more than 160 HR service providers in the park, offering both public and private services.

Medpark: 人才高地

Medpark聚集了大量高级技术专家、专业人才，其中国家千人计划、江苏省双创人才及各级创业领军人才，多达100余人次。联合举办“梦在科技城”等人才招聘活动，参加苏州国际精英创业周，建立医疗器械人才专家库，推动国际高层次人才与产业园对接。

Medpark: Pooling Talent

Medpark brings together enormous quantities of experts and professionals. These include more than 100 experts from various national and provincial level programs for leading talent. There are also highly popular recruitment events, including the Suzhou International Elite Business Week. These efforts provide an excellent source of professional talent that prompts industrial development.

创新 · 核心驱动力

Innovation Drives Business

Medpark入驻企业累计申报专利1000多项，获批发明专利 300多项。累计获批医疗器械产品注册证300多张，生产许可证100多张。

Enterprises at Medpark have a total of more than 1000 patents in application, and more than 300 approved. There are also more than 300 product registration certificates, and more than 100 production permits.

创新典型案例 · Typical Innovation Cases

双水平无创呼吸机 · Bilevel Noninvasive Ventilator

国内唯一的高端双水平无创呼吸机，被国家发改委指定为防止“甲型H1N1”提供储备呼吸机，呼吸机国家标准的主要编写者，已在国际市场形成销售。

手术导航系统 · Surgery Navigation System

新一代自主知识产权的智能医学影像诊断分析系统系列产品，新一代三维肝脏术中实时交互定量导航系统，获Frost & Sullivan “2011年北美科技创新奖”。

小动物PET-CT

自主研发小动物PET-CT，主要性能指标成像图像空间分辨率进入亚毫米水平，在PET最前端信号直接实现数字化，PET闪烁脉冲信号能快速、准确获取以及系统参数自动化校正，获金袋鼠世界创新奖、入选国家重点研发计划。

聚乙烯醇栓塞微球 · PVA Embolic Microspheres

国际发明专利项目，适用于富血管型实质型器官恶性肿瘤的栓塞治疗，采用水溶性的良好生物相容性高分子生物医用材料PVA（聚乙烯醇），凝胶状微球不堵塞导管，首创可载药，已实现产业化。

HIV快速诊断 · HIV POCT

人类免疫缺陷病毒抗体（HIV1/2）口腔黏膜渗出液检测器，国内首创的一体式唾液快速检测HIV，采用双抗原夹心法检测HIV抗体以及纳米高分子多孔材料作为样本收集和传送单元，产品诊断准确度达到99.9%。





创新产品：200+

产品注册证：300+



创新中心联合资金

苏高新创投

医疗器械产业基金

省联合招标项目

资本 · 腾飞的翅膀

Capital Supports Fast Growth

投融资平台

苏高新创业投资集团

苏州高新区创业投资政府引导基金的运营管理机构。已逐步建立起集各类股权投资、中小企业集合服务、中小企业融资担保、科技小额贷款、科技统贷平台、股权交易服务平台为一体的企业成长服务体系。拥有风投管理、创投管理、科技城创投管理等6支自主基金管理团队，管理资本规模超过70亿元，累计投资项目100多个。

分享投资基金

苏州医工所和深圳分享基金共同设立，首期规模3亿元人民币，重点投资医疗健康领域项目。

Financing and Investment Platform

SND VG

SND VG manages the SND Government-Guided VC Fund with services covering equity investment, SME collective financing, SME financing guarantee, micro loans for technical projects, unified loans for technical projects and equity transaction.

SHARED Investment Funds

Suzhou Institute of Biomedical Engineering has been jointly established with a SHARED fund in Shenzhen, sporting initial scope of RMB 300 million. A focus of investments will be in medical and health fields.

政府扶持平台

江苏省科技成果转化专项资金省地联合招标项目

省科技厅和苏州高新区共同扶持项目，对医疗器械单个产业化项目进行千万元资金支持。自2013年启动以来，江苏医疗器械科技产业园累计19家医疗器械企业成功立项，获得资助超过1.5亿元。

苏州高新区医疗器械产业发展专项资金

每年不低于1亿元资金扶持区内的医疗器械产业发展，用于平台建设、房租补贴和销售奖励等方向。

江苏省医疗器械产业技术创新中心联合资金

创新中心联合资金共计1.5亿元，由江苏省科技厅、苏州市科技局和苏州高新区管委会共同出资。

上市扶持政策

鼓励和引导有一定规模、业绩优良、成长性好的拟上市企业加快上市步伐，对企业整体改制、上市辅导验收和直接上市等各阶段给予资金奖励。

Government Support Platforms

Special Tenders Project for Medical Device Commercialization

This is a project jointly supported by the provincial Science and Technology Agency and SND offering medical device industry funding in the RMB 8-figure range.

Suzhou SND Medical Device Industry Development Fund

Every year, at least RMB 100 million is invested to support businesses in the district in terms of platform development, lease subsidies, and sales incentives.

JSMIH Joint Fund

JSMIH joint fund was inaugurated by Jiangsu science and Technology Administration, Suzhou Science and Technology Bureau and SND Administrative Committee, with a total amount of RMB 150 million.

Policy Support for Public Listing

This policy is aimed at guiding and supporting enterprises in their growth toward going public. The economic incentives are beneficial both economically and in terms of improving overall systems within companies.



工作 · 另一种享受

To Work, to Enjoy



山水环绕的科技城（Medpark），蓬勃向上的理想之地。风景靓丽的白马涧、天然舒适的树山温泉、清新自然的大阳山森林公园——触手可及；5公里内——绿色文化走廊、文体中心、25公里太湖蔚蓝湖岸线、40万平方米诺贝尔生态湿地……；玉屏山下，天然生态氧吧，滋润每一个人！园内餐厅、健身房、羽毛球馆、乒乓球馆、创业咖啡吧等休闲场所一应俱全。Medpark，留驻的不仅仅是人才，更是来过这里的人心。

Medpark retains more than just talent - it retains the heart of everyone who comes here.



25公里太湖蔚蓝湖岸线

25 km of Tai Lake shoreline

40万平方米诺贝尔生态湿地

400,000 square meters of Nobel Ecological Wetland



生态氧吧

Ecological Oxygen Bar





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